

Message Text

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PAGE 01 BELGRA 00059 061419Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 PASS-00 /020 W
-----061435Z 092098 /65

R 061315Z JAN 76
FM AMEMBASSY BELGRADE
TO USDOC WASHDC
INFO SECSTATE WASHDC 9155
AMCONSUL ZAGREB

UNCLAS BELGRADE 059

EO 11652 NA
TAGS: BTIO EINV ETRD BENC ECRE YO
SUBJ: MAJOR PROJECT -- SPECIAL HANDLING

TO: VIRGINIA YORIO FOR J S WALKER USYEC
GENERAL ELECTRIC COMPANY
570 LEXINGTON AVE
NEW YORK NY 10022
TELEX RCA 234 698

SUMMARY: MAJOR YUGOSLAV PAPER FACTORY IS EMBARKING UPON AN
AMBITIOUS
PROJECT TO CONSTRUCT ITS OWN DOLS 90-100 MILLION WOOD PULP PLANT.
FOREIGN CONTENT, NOT COUNTING VALUE OF TECHNOLOGY AND ENGINEERING
SOUGHT, IS ABOUT FIFTY PERCENT.
ACTION RECOMMENDED: SINCE OFFERS OF EQUIPMENT AND TECHNOLGOY
SOUGHT,
AND INVESTOR ESPECIALLY WILLING TO CONSIDER JOINT VENTURE PROPOSALS,
EMBASSY RECOMMENDS DISSEMINATION OF THIS MESSAGE AS BOTH MAJOR
PROJECT OPPORTUNITY AND INVESTMENT OPPORTUNITY. END SUMMARY.

1. 479/01/P0007
 2. 010577
 3. WWALLER
 4. 479 YUGOSLAVIA
 5. I
 - 6A. REPLY TO--
 - 6B. MR. VLADIMIR VULETIC
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- 6C. TEHNOPROGRES
ZAGREBACKA 3
11000 BEOGRAD
7. CABLE: TEHNOPROGRES TELEX 12755

8. --

9. 100

10. DESCRIPTION.

9913310-9999.

3554021-9999.

3554025-9999.

3554029-999.

COMPLETE ENGINEERING, TECHNOLOGY AND EQUIPMENT FOR A WOOD PULP PLANT

OF 120,000 TONS CAPACITY. PULP WILL BE MADE OF SOFTWOOD (CONIFEROUS TREES) AND WILL BE USED IN PAPER PRODUCTION.

TOTAL VALUE OF PROJECT ABOUT DOLS 90-100 MILLION (100 PERCENT), OF WHICH

ABOUT 10 PERCENT WILL BE VALUE OF LOCALLY SUPPLIED EQUIPMENT, AND 40-50 PERCENT WILL BE VALUE OF IMPORTED EQUIPMENT (NOT INCLUDING TECHNOLOGY). REPUTABLE YUGOSLAV TRADING COMPANY, TEHOPROGRES, INVITES ENGINEERING AND/OR MANUFACTURING FIRMS INTERESTED IN THIS PROJECT TO IDENTIFY THEMSELVES AND IMMEDIATELY SEND PRELIMINARY INFORMATION ABOUT THEIR CAPABILITIES PLUS LITERATURE, CATALOGS, PROSPECTUSES, ETC. YUGOSLAV CHAMBER OF ECONOMY IDENTIFIED THIS AS A PROJECT OF THE YUGOSLAV ENTERPRISE INCEL OF BANJA LUKA WHICH HAS PRELIMINARY APPROVAL AND FINANCIAL SUPPORT BOTH FROM THE YUGOSLAV FEDERATION AND THE REPUBLIC OF BOSNIA AND HERZEGOVINA.

TEHNOPROGRES MUST URGENTLY IDENTIFY QUALIFIED FOREIGN SUPPLIERS TO HELP THE INVESTORS RETAIN THEIR CLAIM ON FINANCIAL SUPPORT. FOREIGN SUPPLIERS WILL BE ASKED TO OFFER EITHER CREDIT ARRANGEMENTS AND/OR SOME COUNTERTRADE. ALTERNATIVELY, THE INVESTOR WOULD BE EVEN MORE

WILLING TO CONSIDER JOINT VENTURE PROPOSALS. (YUGOSLAV LAW PERMITS INVESTMENT BOTH OF TECHNOLOGY AND IN KIND).

11. SPECIAL HANDLING REQUESTED ON BASIS OF HIGH VALUE-AVERAGE PROBABILITY.

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NOTE BY C/T: PASSED ABOVE ADDRESSEE.

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NNN

*** Current Handling Restrictions *** n/a

*** Current Classification *** UNCLASSIFIED

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: CONSTRUCTION, FOREIGN INVESTMENTS, INDUSTRIAL PLANTS, INVESTMENT OPPORTUNITIES, PROPOSALS (BID)
Control Number: n/a
Copy: SINGLE
Sent Date: 06-Jan-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: n/a
Errors: n/a
Expiration:
Film Number: D770005-1029
Format: TEL
From: BELGRADE
Handling Restrictions: n/a
Image Path:
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Legacy Key: link1977/newtext/t19770189/aaafrkk.tel
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Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
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Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3677271
Secure: OPEN
Status: <DBA CORRECTED> mcm 970828
Subject: MAJOR PROJECT -- SPECIAL HANDLING TO: VIRGINIA YORIO FOR J S WALKER USYEC GENERAL ELECTRIC COMPANY
TAGS: BTIO, EINV, ETRD, US, YO, BENC, ECRE
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/61eee4dd-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
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22 May 2009
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